MFMO

TO: Board of Directors

FROM: District Manager

PREPARED BY: Director of Finance & Business Services

SUBJECT: FINANCE & BUSINESS SERVICES STATUS REPORT

DATE: February 18, 2021

RECOMMENDATION:

It is recommended that the Board of Directors review and file the Finance & Business Services Department Status Report.

BACKGROUND:

BUDGET

The District is entering budget season for the FY21-22/23 budget. The Director of Finance has been requesting to transition to a biennial budget. This process will require a lot of work from staff and the Board to move to completion. After the first biennial budget is complete, it is suggested we continue to develop and apply for the GFOA budgetary award by the next biennial budget.

CUSTOMER SERVICE SUPPORT

- Monthly Consumption by Customer Class
- Customer Service Dept Summary
- Weekly Call Log

REVENUE STABILIZATION RATE ANALYSIS

This packet contains the current consumption as compared to the prior 3 year averages for the revenue rate stabilization. As of December 2020 consumption, the cumulative consumption is at the baseline. There are no triggers identified per the revenue stabilization rate policy.

RATE ASSISTANCE PROGRAM

There is now a section in the monthly Customer Service Dept Summary to track this.

PAST DUE POLICY

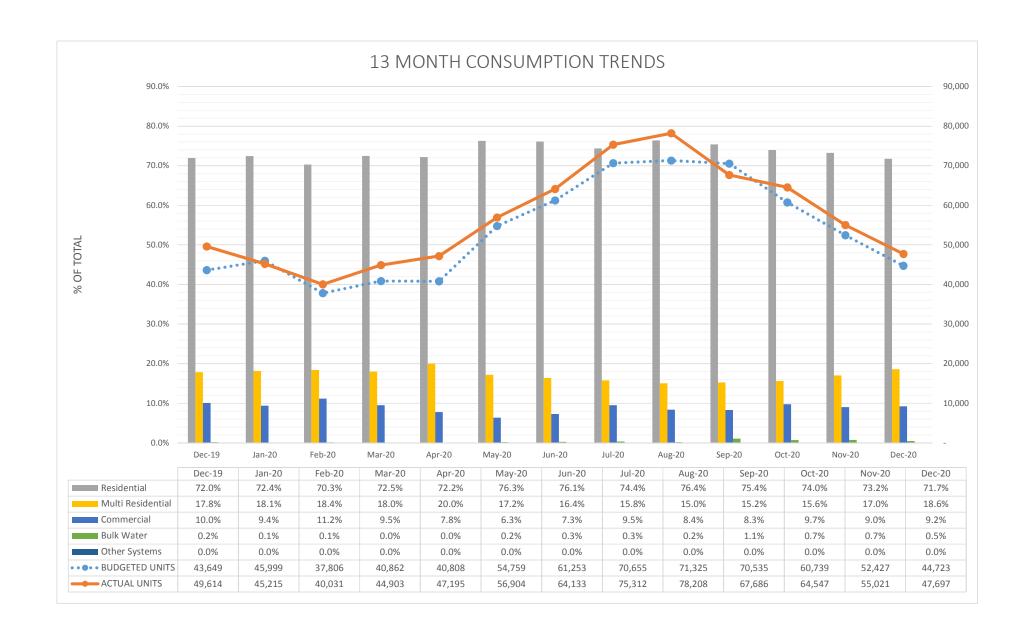
The District started up the past due process for late fees in October. There will now be a monthly Past Due Analysis report to track the progress of the District's past dues. December's past due balance was \$482K, which is a 3% increase from November's \$467K balance. The holidays are a common time that we see an increase in the past due process. The following two months will be ones we want to monitor for further progress. Letters have gone out to owners and tenants, so hopefully we can at least encourage payment plans.

FINANCIAL SUMMARY

This package contains December and Q2 financial package. Please continue to read for more details.

- Operating Revenue: December revenue was 3% higher than the prior year.
- Operating Expenses: December expenses are about \$229K higher mainly due to the CZU fire expenses and 3 pay periods in Dec.
- Operating Income (loss): December was \$95K, which is in line with this time of the year.
- Overall Outlook: The numbers are in line with expectations. We will continue to monitor consumption trends for any significant shifts from expectations.

		Decen	nbe	er	Full	Year
	Curr	ent Month		YTD	Budget	% of Budget
Operating Revenue	\$	876,514	\$	5,525,206	\$11,289,745	49%
Operating Expenses	\$	781,538	\$	4,335,773	\$ 8,254,487	53%
Operating Income	\$	94,977	\$	1,189,433	\$ 3,035,258	39%





	Incomi	ng Calls	Outgoi	ng Calls	Tota	l Calls	Weekly Notes
Week Ending	# Calls	Minutes	# Calls	Minutes	# Calls	Minutes	
10/2/2020	480	1,290	241	505	721	1,796	Main Breaks: 330 & 350 Railroad Ave., 15880 Kings Creek Rd., 12704 Hwy 9, Miraflores, 360 Blue Ridge Dr., 11160 Visitar St.,
10/10/2020	398	941	158	118	556	1,059	Main Breaks: Whispering Pines Ct., 674 Mountain View Dr., 117 Whispering Pines Ct., 115 Teilh Dr., 146 Hillside Ave.
10/17/2020	418	1,002	199	425	617	1,428	Main Breaks: 13140 Irwin Way, 1115 Forest Way, 360 Blueridge Dr.
10/24/2020	357	926	248	253	606	1,179	Main Breaks: 10 Fernwood Dr., 645 Lockwood Lane, 183 Madrona Way, 8339 Lorenzo Way
10/31/2020	436	1,107	291	430	727	1,538	Main Breaks: 10885 Lake Blvd., 435 Carrol Ave., 2nd Home on Vera Ave., 270 Blie Ridge Dr., 6230 Blue Ridge Dr.
							Main Breaks: 12530 Boulder St. 13230 Central Ave., Lake Blvd & Carrol Ave., 11769 Edgewood Dr., 205 Apple Knoll, 920 Creek Dr.,
11/7/2020	349	976	233	393	582	1,369	12530 Boulder St.,11769 Edgewood Dr.,Wildrose Terrace, Bull Spring, Wickert Cross St. Two Bar.,
11/14/2020	394	1,009	160	131	554	1,139	Ventrans Day. Main Breaks: 10900 Upper Lake Blvd., Western Ave., Eden Ave.
11/21/2020	394	827	252	191	646	1,026	Main Breaks: Corner of Eden & Brookdale, 1889 River Rd., Orchard & Hillside Ave.177 Lurel Dr.
11/28/2020	229	601	120	345	349	945	Thanksgiving. Main Breaks: Orchard Cross St. Hillside, 14226 Big Basin Way, 230 Woodland Dr. 14226 Big Basin Way, 230 Woodland
12/5/2020	406	1,228	192	187	598	1,414	Main Breaks: 13901 West Park Dr., Hwy 9 & South St., 10225 Love Creek Rd., 7940 E Zayante Dr., 9611 Zayante Rd., 8265 Oak Av
12/12/2020	342	887	207	208	549	1,095	Main Breaks: Hermosa Ave., 126 Grove St., Hwy 236 & Brook Lane., Coon Heights Rd. & Hwy 9,8680 Glen Arbor Rd.
12/19/2020	343	775	220	290	563	1,065	Main Breaks: Wells Rd., Hwy 9 & Clear Creek
12/26/2020	197	435	80	71	277	506	Christmas. Main Breaks: Pine St., Whispering Pines Court, Wildrose Terrace.
1/2/2021	299	787	105	113	404	900	Main Breaks: 677 Crest Dr., Two Bar & Redwood.
1/9/2021	339	966	197	353	536	1319	Main Breaks: 262 Lazywoods Rd.
1/16/2021	338	1004	191	577	529	1581	Main Breaks:
1/23/2021	326	863	199	275	525	1138	Closed for MLK Day. Main Breaks: Scenic & Country Club, 121 Royal Oak Ct., 9550 Central Ave., Fetherston Way.
1/30/2021	93	188	24	83	117	272	Debis Flow Evacuations. Main Breaks: 465 Rancho Rio,

CUSTOMER SERVICE DEPT SUMMARY

These statistics are meant to show some of the trends and fluctuations in utility billing related items. Management will use these to look for abnormalities or seasonal trends that can impact staff time. For example, the cut in/out process is typically correlated to the real estate market.

Monthly Stats:	Jan-21	Dec-20	Nov-20	Oct-20	Sep-20	Aug-20	Jul-20	Jun-20	May-20	Apr-20	Mar-20	Feb-20	Jan-20
Cut In/Outs	45	77	53	49	81	59	53	49	29	34	21	32	36
Tags	0	0	0	0	0	0	0	0	0	0	0	0	154
Turn-offs	0	0	0	0	0	0	0	0	0	0	0	0	42
# Past Due Accounts	1,487	1,373	1,526										
# Receiving IVR	1,045	1,038	1,129										
# Late Penalties	874	903	853										
Rate Assistance Program (RAP)													
Approved Applications	40	30	29	27	23								
Pending Applications	7	6	5	4	5								
Online / Going Green [1]													
As of 02/08/2021													
Online Sign-ups	5,533	5,453	5,366	5,291	5,224	5,168	5,061	4,962	4,911	4,862	4,806	4,748	4,706
E-Bills	2,286	2,235	2,195	2,152	2,117	2,091	2,046	1,933	1,907	1,880	1,861	1,836	1,806
Auto Pay	3,447	3,367	3,321	3,284	3,234	3,202	3,186	3,125	3,095	3,076	3,051	3,015	2,987

^[1] Please note these numbers are slightly higher than actuals being utilized. When a person closes their account, they typically leave their online account active for a while for their own personal records. We currently do not have an easy way to break down to only active customers.

REVENUE STABILIZATION RATE ANALYSIS FY20-21

In accordance with the District's Revenue Stabilization Rates Policy & Procedures, the District Manager shall provide the Board of Directors with the average units of water sales (by month) for the rolling previous three years, which will serve as the baseline against which current annual sales to date will be compared. If the District Manager determines that budget-year water sales (in units) to date, and corresponding revenue, is more than 10% below expected year-to-date levels (based on monthly averages over the previous three years), the District Manager shall notify, at a public meeting, the Board of Directors of this determination at or before the next regularly scheduled Board meeting. For more information, please refer to the District's full Policy & Procedures.

MONTHLY CONSUMPTION IN UNITS BY FISCAL YEAR (BASELINE)

	July	August	September	October	November	December	January	February	March	April	May	June	TOTAL
FY1718	81,254	78,331	76,259	65,658	58,601	42,693	48,947	40,431	42,401	41,263	52,088	69,321	697,247
FY1819	69,843	76,594	70,487	62,230	58,962	47,684	44,397	37,442	37,870	41,646	52,584	56,456	656,195
FY1920	69,511	70,199	70,935	61,797	58,008	49,614	45,215	40,031	44,903	47,195	56,904	64,133	678,447
3 YR AVERAGE (BASELINE)	73,536	75,041	72,560	63,228	58,524	46,664	46,186	39,301	41,725	43,368	53,859	63,304	677,296
ACTUAL FY1920 CONSUMPTIO FY2021	ON 75,312	78,208	67,686	64,547	55,021	47,697							388,471
CUMULATIVE ANALYSIS % Above or Below Average Cumulative %	2% 2%	4% 3%	-7% 0%	2% 0%	-6% -1%	2% 0%							

NOTES:

Consumption is lower than the prior three year average baseline by 6%. As of December 2020 consumption, the cumulative consumption is at the baseline. There are no triggers identified per the revenue stabilization rate policy.

SAN LORENZO VALLEY WATER DISTRICT - PAST DUE ANALYSIS - DECEMBER 2020

CYCLE 1/999												
		Bal Fwd	Ва	l Under 30	Ва	l 30 to 60	Bal 6	0 to 90	Bal	90 to 120	Ba	Over 120
Owner	\$	197,152	\$	52,913	\$	20,980	\$	203	\$	23,587	\$	99,470
Tenant	\$	34,365	\$	13,658	\$	6,782	\$	-	\$	6,091	\$	7,835
	\$	231,517	\$	66,571	\$	27,761	\$	203	\$	29,678	\$	107,305
IVR/PAST DUE INFORMAT	ION:											
PAST DUE PRIOR TO IVR		652										
# RECEIVING IVR		493		76%	% si	gned up fo	r IVR					
FINAL PAST DUE		457		70%	% fr	om initial p	ast du	e				

PR	IOR MONTH I	VOV	EMBER CON	IPAR	RISON						
	Bal Fwd	Ва	al Under 30	Ва	l 30 to 60	Ва	al 60 to 90	Ва	al 90 to 120	В	al Over 120
\$	200,322	\$	55,039	\$	593	\$	19,891	\$	13,126	\$	111,673
\$	29,635	\$	11,332	\$	33	\$	5,001	\$	2,964	\$	10,304
\$	229,956	\$	66,371	\$	626	\$	24,892	\$	16,090	\$	121,977

		Bal Fwd	Ba	al Under 30	Ва	l 30 to 60	Ва	l 60 to 90	Bal	l 90 to 120	Ва	l Over 120
Owner	\$	204,842	\$	57,578	\$	29,674	\$	1,099	\$	24,877	\$	91,615
Tenant	\$	46,101	\$	11,705	\$	6,406	\$	20	\$	8,321	\$	19,651
	\$	250,943	\$	69,282	\$	36,079	\$	1,119	\$	33,198	\$	111,265
IVR/PAST DUE INFORMAT	ION:	:										
PAST DUE PRIOR TO IVR		721										
# RECEIVING IVR		545		76%	% si	gned up fo	r IVR					
FINAL PAST DUE		446		62%	% fr	om initial p	ast o	due				

	Bal Fwd	Bal	Under 30	Bal	30 to 60	Bal	60 to 90	Bal 9	0 to 120	Ва	l Over 120
5	193,872	\$	58,084	\$	1,099	\$	31,515	\$	115	\$	103,059
•	42,883	\$	11,216	\$	20	\$	9,901	\$	-	\$	21,745
•	236,754	\$	69,300	\$	1,119	\$	41,417	\$	115	\$	124,80

TOTAL DISTRICT	BILL	S SENT IN D	DECE	MBER								
		Bal Fwd	Ва	al Under 30	Bal	30 to 60	Ва	l 60 to 90	Bal	90 to 120	Ba	Over 120
Owner	\$	401,994	\$	110,491	\$	50,653	\$	1,301	\$	48,464	\$	191,085
Tenant	\$	80,466	\$	25,362	\$	13,187	\$	20	\$	14,412	\$	27,485
	\$	482,460	\$	135,853	\$	63,841	\$	1,321	\$	62,876	\$	218,570
												*
	# O	wners		974		424		8		288		231
	# Te	enants		211		112		1		81		55
	Tota	al		1,185		536		9		369		286
IVE (DACT DUE INCODAA)												
IVR/PAST DUE INFORMA	HON:											
PAST DUE PRIOR TO IVR		1,373										
# RECEIVING IVR		1,038		76%	% sig	gned up fo	r IVR					
FINAL PAST DUE		903		66%	% fro	om initial p	oast o	due				
LT PAYMENT PLANS		28	\$	26,273								
LIEN INFORMATION:												
# ACTIVE LIENS		114										
TOTAL BALANCE	\$	208,954		109%	% cc	llatoralize	d of	Owner Bal	Over	120		

PRI	OR MONTH I	VOV	EMBER CON	IPAF	RISON						
	Bal Fwd	Ва	l Under 30	Ba	l 30 to 60	Ва	al 60 to 90	Ва	al 90 to 120	Ва	al Over 120
\$	394,193	\$	113,124	\$	1,692	\$	51,406	\$	13,241	\$	214,731
\$	72,517	\$	22,547	\$	53	\$	14,902	\$	2,964	\$	32,050
\$	466,711	\$	135,671	\$	1,745	\$	66,309	\$	16,205	\$	246,781
											*
# O	wners		957		14		400		135		303
# Te	enants		206		2		110		34		69
Tota	al		1,163		16		510		169		372
	3%										
% ci	hange from p	rior	month								

st Approximately half of the 120+ days decreased in December from write-off to collections.

Fiscal Year 2020/2021 Second Quarter Financial Summary

Management's Discussion and Analysis (MDA)

Overview

This section presents management's analysis of the San Lorenzo Valley Water District's (the District) financial condition and activities as of the above mentioned period. This information should be read in conjunction with the unaudited financial information that follows. For a complete review of a fiscal year, it is best to come back and look at the audited Annual Financial Report.

The District does a hard year end close, through that process there are yearend expenses that are booked at yearend and not represented in the monthly expenses. There may also be annual expenses paid upfront that could cause individual months to appear skewed. Data is continuously being reviewed, so it is not un-common for a prior month balance to change slightly throughout the year as accounts are reconciled. It is important to understand this in connection with the numbers that follow.

Operations Net Results

For the three months ended December 31, 2020, the District had an operating income of \$735K. Quarterly operating revenue was \$2.9M with operating expenses of \$2.1M. The first 3 months of the fiscal year typically have higher consumption and the remaining quarters have lower consumption. Consumption was 1% lower than prior year Q2 and the same as the average for this quarter. The Board chose to write-off excess customer usage during the fires, this had a \$250K impact on consumption revenue for YTD.

Operating Revenue

Quarterly operating revenue of \$2.9M is in line with expectations. October, November and December had usage of 64.5K, 55K and 47.7K units of water billed, respectively.

Q2 CY compared to Q2 PY had an increase of \$125K or 5%, there was the 5% rate increase that went into effect for November bills.

Operating Expenses

Quarterly operating expenses were \$2.1M, or 26% of the annual budget.

Q2 CY compared to Q2 PY had an increase of \$412K, or 24%. There is approx. \$100K related to the fires, main portion was \$75K in water testing. Q2 CY had a 3 pay period month, which occurred in Q3 PY. Remaining was anticipated increases from the budget, typically in salaries and benefits.

Non-Operating Revenue & Expenses

Below itemizes the different non-operating revenue and expenses of the District as of Q2.

Non-operating Revenue	C	Q1 Total	(Q2 Total	Q:	3 Total	Y	TD Total
Lease Reveue	\$	8,111	\$	8,122			\$	16,233
Property Taxes		11,434		420,241				431,675
Assessment Revenue		-		171,547				171,547
Rental Income		4,204		4,605				8,809
Interest		45,021		30,329				75,350
	\$	68,770	\$	634,843	\$	-	\$	703,613
Non-operating Expenses	C	Q1 Total	(Q2 Total	Q:	3 Total	Y	TD Total
Interest Expense	\$	107,413	\$	34,507			\$	141,920
Investment in SMGWA	\$	-	\$	72,735			\$	72,735

Debt Obligations

Below itemizes current debt obligations of the District as of Q2. Some of the debt obligations are solely funded from assessments and not paid out of the general fund.

	Balance			Balance
	2020	Additions	Payments	2021
Felton Loan	\$ 1,196,284		\$ 78,860	\$ 1,117,424
Refunding Bond	597,778		245,669	352,109
Olympia SRF Loan	1,394,524		33,763	1,360,761
Other Loans	266,926		27,442	239,484
COP	14,025,000		230,000	13,795,000
COP Premium	862,705			862,705
Probation Tank Loan	1,949,284		35,541	1,913,743
	\$ 20,292,501	\$ -	\$ 651,274	\$ 19,641,227

Capital Projects & Expenditures

Below itemizes the Q2 capital expenditures that have been spent. Please note if any projects used inhouse labor, these amounts have may not yet be allocated to the projects. In Q2 there were approximately \$2.9M in capital expenditures, bringing YTD to \$4.4M.

Capital Breakdown	De	cember	Q2 Total	YTD Total		
CZU Fire	\$	1,200	\$ 1,900	\$	2,800	
\$14.5M COP Projects		472	841		1,300	
Other		56	116		329	
\$'s in thousands	\$	1,728	\$ 2,857	\$	4,429	

SAN LORENZO VALLEY WATER DISTRICT

GL 01-000-1565 - CIP REGULAR PROJECTS FY2021 RECONCILIATION

PROJECT LISTING OF ADDITIONS TO CIP

JND	PROJECT	FY	1920 BALANCES		Q1 FY20-21		Q2 FY20-21	PR	PROJECT TOTAL		
02	BCEWW IMPROVEMENTS / CAP-1617001A	\$	88,009.60		-	\$	-	\$	88,009.6		
	WO 525 - LOMPICO SERVICE LINE REPLACEMENT	\$	-	\$	-	\$	6,001.41		6,001.4		
01	WO 1208 - LEWIS TANK	\$	542,551.34		252,495.72		80,288.46		875,335.5		
	WO 1209 - MADRONE TANK	\$ \$	299,889.95 119,032.43		174,368.45 27,105.72		202,252.80 77,137.08		676,511.2 223,275.2		
	WO 1210 - KASKI TANK WO 845 - REDWOOD PARK TANK PROJECT	\$	221,574.64			\$	9,070.39		235,652.2		
	WO 1234 - LYON PIPELINE PROJECT	\$	188,046.04		3,976.65		12,650.01		204,672.7		
	WO 1235 - SEQUOIA AVE PIPELINE PROJECT	\$	15,378.21		3,354.65		10,908.56		29,641.4		
	WO 1284 - CALIFORNIA DRIVE PIPELINE PROJECT	\$	88,747.12		3,125.40		61,767.92		153,640.4		
	WO 1286 - HILLSIDE DRIVE PIPELINE PROJECT	\$	65,172.21		8,381.36		357,068.32		430,621.8		
01	WO 1604 - QUAIL HOLLOW PIPELINE PROJECT	\$	46,932.60	\$	11,864.08	\$	29,533.16	\$	88,329.8		
01	WO 272/549 - LYON WATER TREATMENT PLANT ACCESS RD REPAIR -	FEMA \$	152,365.40	\$	20,627.43	\$	5,815.25	\$	178,808.0		
01	WO 844 - LOST ACRES WATER TANK PROJECT	\$	8,758.36	\$	-	\$	-	\$	8,758.		
01	WO 411 - FELTON METER CHANGE OUT PROJECT	\$	=	\$	419.11			\$	7,114.		
01	WO 901 - GENERAL METER CHANGE OUTS	\$	=	\$	24,397.77	\$	35,628.40	\$	60,026.		
	WO 1366 - GLEN ARBOR BRIDGE SOUTH	\$,	\$	-	\$	-	\$	43,472.		
	WO 1447 - HABITAT CONSERVATION PLAN	\$	35,950.31		-	\$	-	\$	35,950.		
	WO 1457 - EL SOLYO POWER DROP	\$	2,500.00		-	\$	-	\$	2,500.		
	WO 1517 - EL SOLYO HEIGHTS TANK	\$	32,310.22		8,414.10	\$	10,758.23		51,482.		
	WO 1518 - WATER MASTER PLAN	\$	63,524.87		14 440 50	\$	2,644.50		66,169.		
	WO 1738 - FALL CREEK FISH LADDER	\$ \$	473,086.59		14,449.58	\$ \$	5,557.04	\$ \$	493,093.		
1	WO 1740 - OLYMPIA CONSERVATION AREA MANAGEMENT PLAN WO 1702 - WELLS ROAD PRESSURE SYSTEM	\$ \$	7,190.40 8,005.12		6,217.96	\$ \$	2,120.32		7,190		
1	WO 1662 - CALIENTE DR & COLLADO DR PRV	\$	10,611.83		0,217.90	\$	2,120.32	\$	16,343 10,611		
	WO 1727 - GENERATOR #3 QUAIL 5	\$		\$	-	\$	2,166.26	\$	33,325		
1	WO 1728 - GENERATOR #4_MADRONE BOOSTER	\$	49,795.49		13,283.90	\$	3,019.29	\$	66,098		
	WO 1729 - GENERATOR #5_FALL CREEK INTAKE BOOSTER	\$	34,168.10			\$		\$	41,896		
1	WO 1730 - GENERATOR #6_MOBILE GENERATOR	\$	41,062.35		236.00		-	\$	41,298		
1	WO 1731 - GENERATOR #7_MOBILE GENERATOR	\$	41,062.35			\$	-	\$	41,298		
	WO 1732 - GENERATOR #8_MOBILE GENERATOR	\$	41,062.35	\$	236.00	\$	-	\$	41,298		
	WO 1733 - GENERATOR #9_MOBILE GENERATOR	\$	106,597.51	\$	236.00	\$	-	\$	106,833		
1	WO 1734 - GENERATOR #10_MOBILE GENERATOR	\$	106,602.96	\$	236.00	\$	-	\$	106,838		
1	WO 1699 - 2020 FORD RANGER_VE-242	\$	-	\$	34,644.79	\$	-	\$	34,644		
1	WO 1700 - 2020 FORD F-250_VE-244	\$	-	\$	47,247.60	\$	-	\$	47,247		
	WO 1701 - 2020 FORD F-250_VE-246	\$	-	\$	47,247.61		-	\$	47,247		
	WO 1918 - CZU_WATERLINE BREAK FELTON	\$	-	\$	360.29		-	\$	360		
	WO 1919 - CZU_BENNETT SPRING RAW WATER LINE	\$	-	\$	1,450.03			\$	1,808		
	WO 1920 - CZU_SOUTH RESERVOIR 4 HDPE TANKS	\$	-	\$	10,528.92		5,044.53		15,573		
	WO 1921 - CZU_ALTA VIA RD 4" HDPE MAIN	\$ \$	-	\$	9,853.32 24,769.75		33,850.05 1,843.31		43,703 26,613		
	WO 1922 - CZU_BLACKSTONE TANKS WO 1923 - CZU_ECKLEY TANK ZONE	\$	-	\$	17,976.98		1,843.31		160,893		
	WO 1924 - CZU_BIG STEEL TANK	\$	-	\$	164,436.31		565,135.15		729,571		
	WO 1925 - CZU BIG STEEL BOOSTER	\$	_	\$	132,051.36		431,959.13		564,010		
	WO 1926 - CZU_LYON TANK	\$	_	\$	4,884.51		30,044.76		34,929		
	WO 1927 - CZU_FOREMAN CREEK INTAKE/RAW WATER	\$	_	\$	244,061.28		289,648.60		533,709		
	WO 1930 - CZU_FIVE MILE PIPELINE	\$	_	\$	393.01		76,702.86		77,095		
	WO 1931 - CZU RIVERSIDE GROVE TANK	\$	-	\$	2,500.14		162.60		2,662		
1	WO 1942 - CZU_BULL SPRING REPAIRS	\$	-	\$	-	\$	73.42	\$	73		
1	WO 1946 - CZU_PINE TANK	\$	-	\$	154.33	\$	-	\$	154		
1	WO 1953 - CZU_HARMON STREET 2"	\$	-	\$	-	\$	6,098.03	\$	6,098		
1	WO 1960 - CZU_CZU - PEAVINE INTAKE	\$	-	\$	-	\$	4,061.25	\$	4,061		
1	WO 1961 - CZU_CZU - FOREMAN INTAKE	\$	-	\$	-	\$	8,942.53	\$	8,942		
1	WO 1962 - CZU_CLEAR CREEK/SWEETWATER INTAKE	\$	-	\$	-	\$	367.33	\$	367		
	WO 1963 - CZU_RIVERSIDE GROVE BOOSTER STATIO	\$	-	\$		\$	4,604.25		4,937		
	WO 1964 - CZU_CZU SERVICE METER REPLACEMENT	\$	-	\$	4,268.52		105,483.81		109,752		
	WO 1965 - CZU_CZU EMERGENCY ENG SERVICES	\$	-	\$	-	\$	3,995.00		3,995		
	WO 1966 - CZU_LYON TANK CLEANING & COATING	\$	-	\$	-	\$	3,319.19		3,319		
	WO 1967 - CZU_LIL LYON TANK CLEANING&COATING	\$	-	\$		\$	73,185.65		73,185		
	WO 1969 - CZU_EMERGENCY RESPONSE MAIN BREAKS	\$	-	\$	6,200.61		262.44		6,463		
	WO 1970 - CZU_LITTLE LYON TEMPORARY TANKS	\$	-	\$	154,426.43		61,147.14		215,573		
	CZU_4 SOLAR MESSAGE BOARDS	\$	-	\$	75,188.20		- 5 920 71	\$ ¢	75,188		
	WO 2053 - CZU_ALDER TANK WO 2065 - PASO 7 WELL COLUMN SCRUB PUMP	\$ \$	-	\$	-	\$	5,830.71		5,830		
1 1	WO 2066 - IRWIN BOOSTER METER REPLACEMENTS	\$ \$	-	\$	-	\$	11,659.15 5,069.39		11,659 5,069		
1	WO 2007 - OLY WELL #2 PUMP_MOTOR REPLACEMENT	\$	-	۶ \$	-	\$	12,221.75		5,069 12,221		
1	WO 2068 - CZU HARMON CREEK DREGE & EROSION	\$		\$		\$	20,503.38		20,503		

OPERATING ANALYSIS - DECEMBER 2020

REVENUE BY CATEGORY

DESCRIPTION

WATER USAGE
BASIC CHARGES
METERS, PENALTIES & OTHER
SEWER CHARGES

TOTAL OPERATING REVENUE

	(COMPARII	NG A	AGAINST P		COMPARING AGAINST BUDGET				
		% OF					Act. % of		ANNUAL	% of
1	ACTUALS	TOTAL	PR	IOR YEAR	\$ Diff.	% Diff.	Budget		BUDGET	Annual
\$	572,953	65.4%	\$	563,770	\$ 9,183	2%	7%	\$	7,680,542	68%
	279,698	31.9%		268,982	10,717	4%	8%		3,335,600	30%
	9,445	1.1%		5,555	3,890	70%	8%		115,000	1%
	14,418	1.6%		11,801	2,618	22%	9%		158,603	1%
\$	876,514	100.0%	\$	850,108	\$ 26,407	3%	8%	\$	11,289,745	100%

REVENUE COMMENTS

Water Usage: December 2020 was 4% lower than the same time of the prior year. There also is the

year over year 5% rate increase.

Sewer Charges: New rates went into effect Dec 2020.

EXPENSES BY CATEGORY

DESCRIPTION

SALARIES & BENEFITS
CONTRACT/PROF. SERVICES
OPERATING EXPENSES
MAINTENANCE
FACILITIES
GEN. & ADMIN.
TOTAL OPERATING EXPENSES

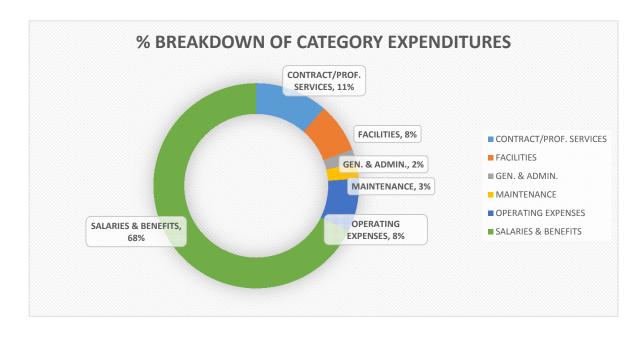
	(OMPARII	NG A	AGAINST P	COMPARING AGAINST BUDGET					
		% OF					Act. % of		ANNUAL	% of
1	ACTUALS	TOTAL	PR	IOR YEAR	\$ Diff.	% Diff.	Budget		BUDGET	Annual
\$	529,271	67.7%	\$	360,808	\$ 168,464	47%	10%	\$	5,547,687	67%
	89,369	11.4%		56,616	32,753	58%	8%		1,109,000	13%
	65,578	8.4%		42,409	23,169	55%	15%		435,150	5%
	19,550	2.5%		10,467	9,083	87%	11%		185,750	2%
	60,848	7.8%		47,950	12,898	27%	10%		595,300	7%
	16,922	2.2%		33,971	(17,049)	-50%	4%		381,600	5%
\$	781,538	100%	\$	552,220	\$ 229,317	42%	9%	\$	8,254,487	100%

EXPENSE COMMENTS

Sal.&Ben.: December 2020 was a 3 pay period month.

Legal bills were \$37K in Dec and \$14K prior year.

Other increases are due to increased run rates for CZU fire, water sampling, energy bills etc.



OPERATING ANALYSIS - Q2 FY2021 (OCT-DEC)

REVENUE BY CATEGORY

DESCRIPTION

WATER USAGE BASIC CHARGES METERS, PENALTIES & OTHER SEWER CHARGES

TOTAL OPERATING REVENUE

(OMPARII	NG AGAINST P	COMPARING AGAINST BUDGET					
	% OF				Act. % of		ANNUAL	% of
ACTUALS	TOTAL	PRIOR YEAR	\$ Diff.	% Diff.	Budget		BUDGET	Annual
\$ 1,975,715	68.5%	\$ 1,910,301	\$ 65,414	3%	26%	\$	7,680,542	68%
831,708	28.8%	799,181	32,526	4%	25%		3,335,600	30%
38,324	1.3%	17,500	20,824	119%	33%		115,000	1%
38,449	1.3%	31,826	6,623	21%	24%		158,603	1%
\$ 2,884,195	100.0%	\$ 2,758,808	\$ 125,387	5%	26%	\$	11,289,745	100%

REVENUE COMMENTS

Water Usage: Consumption for Q2 FY20-21 was 1% higher than Q2 in the prior year. Rate increase of 5% effective for Nov bills.

Sewer Charges: New rates went into effect for December billings.

EXPENSES BY CATEGORY

DESCRIPTION

SALARIES & BENEFITS
CONTRACT/PROF. SERVICES
OPERATING EXPENSES
MAINTENANCE
FACILITIES
GEN. & ADMIN.
TOTAL OPERATING EXPENSES

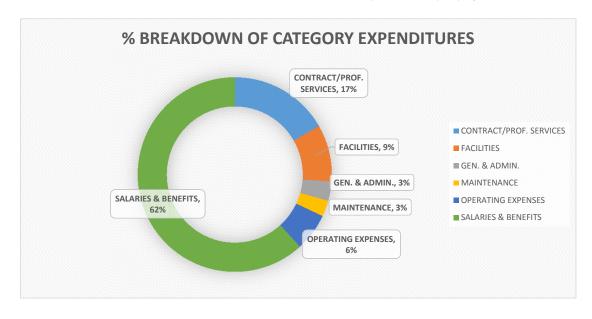
(OMPARII	NG AGAINST P	COMPARING AGAINST BUDGET					
	% OF				Act. % of		ANNUAL	% of
ACTUALS	TOTAL	PRIOR YEAR	\$ Diff.	% Diff.	Budget		BUDGET	Annual
\$ 1,326,433	61.7%	\$ 1,049,849	\$ 276,585	26%	24%	\$	5,547,687	67%
359,052	16.7%	261,714	97,338	37%	32%		1,109,000	13%
135,054	6.3%	145,770	(10,716)	-7%	31%		435,150	5%
57,063	2.7%	44,320	12,744	29%	31%		185,750	2%
202,952	9.4%	159,266	43,686	27%	34%		595,300	7%
69,116	3.2%	76,988	(7,872)	-10%	18%		381,600	5%
\$ 2,149,670	100%	\$ 1,737,906	\$ 411,764	24%	26%	\$	8,254,487	100%

EXPENSE COMMENTS

Sal.&Benefits: Dec 2020 had 3 pay periods

Legal Bills: Q2 20-21 \$90K compared to prior year Q \$42K Prof. Serv: \$75K increase due to water quality testing

Facilities: \$35K increase in utilities, mainly due to wells pumping



OPERATING ANALYSIS - YTD FY20-21 (JULY-DEC)

REVENUE BY CATEGORY

DESCRIPTION

WATER USAGE
BASIC CHARGES
METERS, PENALTIES & OTHER
SEWER CHARGES

TOTAL OPERATING REVENUE

REVENUE COMMENTS

(COMPARI	NG .	AGAINST PR	COMPARING AGAINST BUDGET					
	% OF					Act. % of		ANNUAL	% of
ACTUALS	TOTAL	P	RIOR YEAR	\$ Diff.	% Diff.	Budget		BUDGET	Annual
\$ 3,776,114	68.3%	\$	3,792,646	\$ (16,532)	0%	49%	\$	7,680,542	68%
1,633,501	29.6%		1,560,828	72,673	5%	49%		3,335,600	30%
41,094	0.7%		36,725	4,369	12%	36%		115,000	1%
74,497	1.3%		61,869	12,628	20%	47%		158,603	1%
\$ 5,525,206	100.0%	\$	5,452,068	\$ 73,138	1%	49%	\$	11,289,745	100%

YTD revenues are higher due to the rate increase compared to prior year. Water sales are 2% higher that prior YTD. Water had a \$250K write off for excess usgae during the fires, it is unknown if consumption will tick back up to cover this gap. Sewer revenues are tracking according to budget.

EXPENSES BY CATEGORY

DESCRIPTION

SALARIES & BENEFITS
CONTRACT/PROF. SERVICES
OPERATING EXPENSES
MAINTENANCE
FACILITIES
GEN. & ADMIN.
TOTAL OPERATING EXPENSES

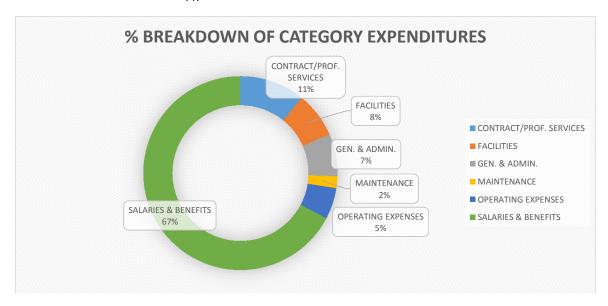
	(COMPARII	NG AGAINST PR	COMPARING AGAINST BUDGET					
		% OF				Act. % of		ANNUAL	% of
	ACTUALS	TOTAL	PRIOR YEAR	\$ Diff.	% Diff.	Budget		BUDGET	Annual
,	2,917,490	67.3%	\$ 2,477,261	\$ 440,229	18%	53%	\$	5,547,687	67%
	469,033	10.8%	362,439	106,594	29%	42%		1,109,000	13%
	226,322	5.2%	229,298	(2,976)	-1%	52%		435,150	5%
	86,167	2.0%	91,550	(5,382)	-6%	46%		185,750	2%
	329,542	7.6%	280,008	49,534	18%	55%		595,300	7%
	307,218	7.1%	241,107	66,111	27%	81%		381,600	5%
	4,335,773	100%	\$ 3,681,662	\$ 654,111	18%	53%	\$	8,254,487	100%

EXPENSE COMMENTS

Expenses are running at least \$200K higher due to the fires, with the majority coming from OT and water sampling

Legal bills were \$90K YTD versus \$63K YTD prior year.

Gen & Admin.: Insurance had a \$45K increase over prior year, but was budgeted for. Plus a \$25K claim this FY.



OPERATING ANALYSIS - YTD TREND FY20-21

DESCRIPTION	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	YTD	BUDGET	% OF BUD.
WATER USAGE	397,812	882,757	519,831	752,102	650,659	572,953	3,776,114	7,680,542	49%
BASIC CHARGES	269,481	265,866	266,446	272,712	279,297	279,698	1,633,501	3,335,600	49%
METERS, PENALTIES & OTHER	1,310	900	560	1,560	27,319	9,445	41,094	115,000	36%
SEWER CHARGES	12,017	12,015	12,015	12,015	12,015	14,418	74,497	158,603	47%
TOTAL OPERATING REVENUE	680,620	1,161,538	798,852	1,038,390	969,291	876,514	5,525,206	11,289,745	49%
EXPENSES BY CATEGORY									
DESCRIPTION	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	YTD	BUDGET	% OF BUD.
SALARY & BENEFITS	721,272	412,138	457,647	412,021	385,141	529,271	2,917,490	5,547,687	53%
CONTRACT/PROF. SERVICES	5,405	12,697	91,879	183,726	85,958	89,369	469,033	1,109,000	42%
OPERATING EXPENSES	17,826	10,420	63,022	37,574	31,902	65,578	226,322	435,150	52%
MAINTENANCE	1,974	9,829	17,302	22,486	15,027	19,550	86,167	185,750	46%
FACILITIES	16,149	37,918	72,524	70,157	71,946	60,848	329,542	595,300	55%
GEN. & ADMIN.	179,576	19,894	38,631	23,144	29,049	16,922	307,218	381,600	81%

749,109

289,281

619,023

350,268

781,538

94,977

4,335,773

1,189,433

8,254,487

3,035,258

53%

39%

COMMENTS

REVENUE/EXPENSES:

TOTAL OPERATING EXPENSES

OPERATING INCOME (LOSS)

Please refer to the current month analysis for any further detail on revenue or expenses.

942,202

(261,582)

502,896

658,642

GENERAL/PROCESS:

There are annual/one-time expenses paid upfront that could cause individual months to appear skewed or accrual based accounting that will impact June/July more so. An example of this would be some insurances are paid in July, this causes July expenses to appear higher than other months. The District operates on an annual budget and performs accrual based accounting procedures for a hard year end close, this is typical for governmental accounting.

Data is continuously being reviewed. so it is not un-common for a prior report balance to change slightly throughout the year as accounts are reconciled.

741,005

57,847

OPERATING EXPENSE ANALYSIS - Q2

DETAILED EXPENSES BY DEPARTMENT

ADMINISTRATIVE		Q2 CY	Q2 % of	YTD ACTUA	LS YTD % of		ANNUAL	Notes
	1	ACTUALS	Budget		Budget		BUDGET	
SALARIES & BENEFITS	\$	109,810	22%	\$ 266,1	56 54%	\$	493,581	
CONTRACT/PROFESSIONAL SERVICES	\$	125,993	30%	\$ 150,6	35%	\$	425,000	Legal fees incurred represent July-Oct. It is tracking to
								be higher than budget. Based on current run rate,
								~\$100K over.
OPERATING EXPENSES	\$	5,191	91%	\$ 6,6	37 117%	\$	5,686	
MAINTENANCE	\$	4,449	27%	\$ 8,1	30 50%	\$	16,377	
FACILITIES	\$	7,180	24%	\$ 12,2	29 41%	\$	29,884	
GEN. & ADMIN.	\$	25,240	14%	\$ 227,3	72 127%	\$	178,605	Annual bill, plus \$25K claim. Will be over by the \$25K
								claim.
TOTAL ADMINISTRATIVE	\$	277,864	24%	\$ 671,2	10 58%	\$	1,149,134	
FINANCE		Q2 CY	Q2 % of	YTD ACTUA	LS YTD % of		ANNUAL	Notes
	1	ACTUALS	Budget		Budget		BUDGET	
SALARIES & BENEFITS	\$	286,562	25%	\$ 594,3	31 51%	\$	1,168,747	
CONTRACT/PROFESSIONAL SERVICES	\$	59,736	43%	\$ 78,2	80 57%	\$	138,020	
OPERATING EXPENSES	\$	7,397	90%	\$ 9,0	84 111%	\$	8,192	Unexpected laptop purchases. Will be over budget.
MAINTENANCE	\$	2,106	15%	\$ 3,4	48 24%	\$	14,249	
FACILITIES	\$	358	28%	\$ 6	37 49%	\$	1,300	
GEN. & ADMIN.	\$	39,537	24%	\$ 69,5	26 42%	\$	164,333	_
TOTAL FINANCE	\$	395,695	26%	\$ 755,3	06 51%	\$	1,494,842	-
ENGINEERING		Q2 CY	Q2 % of	YTD ACTUA	LS YTD % of		ANNUAL	Notes
	1	ACTUALS	Budget		Budget		BUDGET	
SALARIES & BENEFITS	\$	58,525	13%	\$ 131,2	91 30%	\$	444,870	Savings related to delay in hiring manager
CONTRACT/PROFESSIONAL SERVICES	\$	590	2%	\$ 5	90 2%	\$	30,000	Expected to catch back up
OPERATING EXPENSES	\$	-	0%	\$ -	0%	\$	5,000	
MAINTENANCE	\$	-	0%	\$ -	0%	\$	1,000	
FACILITIES	\$	184	9%	\$ 3	59 18%	\$	2,000	
GEN. & ADMIN.	\$	654	11%	\$ 8	26 14%	\$	6,100	_
TOTAL ENGINEERING	\$	59,954	12%	\$ 133,0	76 27%	\$	488,970	
DISTRIBUTION		Q2 CY	Q2 % of	YTD ACTUA	LS YTD % of		ANNUAL	Notes
	1	ACTUALS	Budget		Budget		BUDGET	
SALARIES & BENEFITS	\$	439,149	27%	\$ 986,8	40 60%	\$	1,639,933	Increases related to CZU OT
CONTRACT/PROFESSIONAL SERVICES	\$	15,140	15%	\$ 36,0	04 36%	\$	100,000	
OPERATING EXPENSES	\$	48,910	25%	\$ 101,4	05 53%	\$	192,000	
MAINTENANCE	\$	29,288	29%	\$ 44,5	12 45%	\$	99,295	
FACILITIES	\$	71,427	36%	\$ 117,8	87 59%	\$	199,366	Increase in utilities related to CZU
GEN. & ADMIN.	\$	495	6%	\$ 2,1	82 27%	<u>\$</u>	7,944	_
TOTAL DISTRIBUTION	\$	604,408	27%	\$ 1,288,8	29 58%	\$	2,238,537	-

WATERSHED	Q2 CY	Q2 % of	Y	TD ACTUALS	YTD % of	ANNUAL	Notes
	ACTUALS	Budget			Budget	BUDGET	
SALARIES & BENEFITS	\$ 30,588	25%	\$	56,212	45%	\$ 124,800	
CONTRACT/PROFESSIONAL SERVICES	\$ 47,999	22%	\$	52,018	24%	\$ 215,000	
OPERATING EXPENSES	\$ 1,700	170%	\$	1,700	170%	\$ 1,000	
MAINTENANCE	\$ -	0%	\$	-	0%	\$ 5,500	
FACILITIES	\$ -	0%	\$	-	0%	\$ -	
GEN. & ADMIN.	\$ 2,500	15%	\$	2,150	13%	\$ 17,000	
TOTAL WATERSHED	\$ 82,788	23%	\$	112,080	31%	\$ 363,300	

DETAILED EXPENSES BY DEPARTMENT (continued)

SUPPLY & TREATMENT	Q2 CY		Q2 % of	Y	TD ACTUALS	YTD % of		ANNUAL	Notes
		ACTUALS	Budget			Budget		BUDGET	
SALARIES & BENEFITS	\$	396,741	25%	\$	873,726	54%	\$	1,618,535	Increases related to CZU OT
CONTRACT/PROFESSIONAL SERVICES	\$	104,285	70%	\$	137,879	92%	\$	150,000	Increases related to CZU water sampling ~\$75K
OPERATING EXPENSES	\$	58,818	30%	\$	94,169	48%	\$	198,200	
MAINTENANCE	\$	21,220	45%	\$	30,078	63%	\$	47,662	
FACILITIES	\$	121,445	35%	\$	192,957	55%	\$	349,577	Increase in utilities related to CZU
GEN. & ADMIN.	\$	690	12%	\$	5,161	87%	\$	5,958	
TOTAL SUPPLY & TREATMENT	\$	703,198	30%	\$	1,333,969	56%	\$	2,369,932	-

WASTEWATER	Q2 CY	Q2 % of	Υ	TD ACTUALS	YTD % of		ANNUAL	Notes
	ACTUALS	Budget			Budget		BUDGET	
SALARIES & BENEFITS	\$ 5,058	9%	\$	8,935	16%	Ş	57,222	
CONTRACT/PROFESSIONAL SERVICES	\$ 5,310	10%	\$	13,578	27%	Ş	50,980	
OPERATING EXPENSES	\$ 13,038	52%	\$	13,326	53%	Ş	25,072	
MAINTENANCE	\$ -	0%	\$	-	0%	ç	1,667	
FACILITIES	\$ 2,357	18%	\$	5,463	41%	ç	13,173	
GEN. & ADMIN.	\$ -	0%	\$	-	0%	Ş	1,660	
TOTAL WASTEWATER	\$ 25,763	17%	\$	41,302	28%	ç	149,773	Indirect allocations occur annually
TOTAL OPERATING EXPENSES	\$ 2,149,670	26%	\$	4,335,773	53%	;	8,254,487	

PRO FORMA FOR AUDIT:

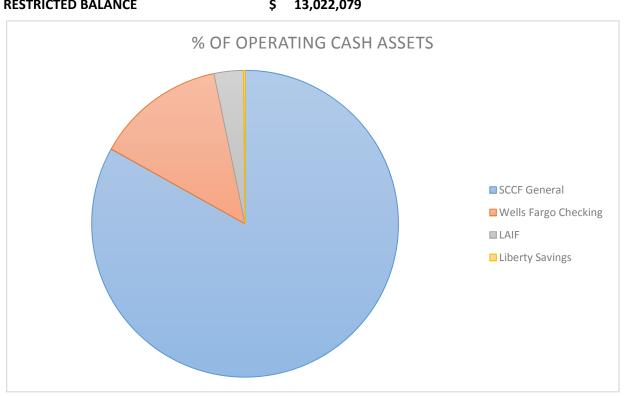
OVERHEAD ABSORPTION [1] \$ (163,184.70) \$ (216,710.74)

[1] Overhead absorption are the direct and indirect capitalized costs associated with an asset the District did internally. For example, a capital pipeline project was constructed by District staff and materials versus hiring an outside contractor. These amounts are not budgeted for, therefore, are not included in the main analysis above. These will show up as a favorable off-set for operating expenses in the audit. However, it is important to note these are likely regularly occurring cash expenses.

CASH BALANCES AS OF

12/31/2020

		Ave					
			Interest				
OPERATING ACCOUNTS	CAS	SH BALANCE	Rate				
Wells Fargo Checking	\$	368,736	0.25%				
Liberty Savings	\$	4,524	0.15%				
LAIF	\$	83,662	0.54%				
SCCF General		2,246,743	0.63%				
OPERATING BALANCE		2,703,665					
RESTRICTED ACCOUNTS							
SCCF Lompico Assessment District	\$	270,999	0.63% F	For AD Projects			
SCCF Olympia Assessment District	\$	78,785	0.63% F	For Debt Repayment			
SCCF Probation Tank Loan Proceeds	\$	-	0.63% L	Loan Proceeds			
SCCF \$14.5M COP Proceeds	\$	12,368,856	0.63% L	Loan Proceeds			
Watershed Endowment		4,426	0.25% \	Watershed maint.			
CB&T Escrow Fund SRF	\$	114,526	0.09% F	For Debt Repayment			
CB&T Escrow Fund DOWR	\$	184,487	0.09% F	For Debt Repayment			
RESTRICTED BALANCE	Ś	13.022.079					



G/L Account	<u>Title</u>	Beginning Balance	Year-To-Date Debits	Year-To-Date Credits	End Balance
Fund 76530 SLV- W	TR, EFF 6/2/16				
Sub-Fund 76530001	SLV-LOMPICO WTR, EFF 6/2/16				
000	NOT APPLICABLE	0.00	8.38	(45,594.97)	(45,586.59)
101	EQUITY IN POOLED CASH	258,677.79	45,586.59	0.00	304,264.38
240	STALE DATED WARRANTS LIABILITY	(1,363.90)	0.00	0.00	(1,363.90)
344	FUND BALANCE	(257,313.89)	0.00	0.00	(257,313.89)
Total Sub-Fund 76	6530001	0.00	45,594.97	(45,594.97)	0.00
Sub-Fund 76530200) SLV-LOMPICO WTR-ASSESSMENTS				
000	NOT APPLICABLE	0.00	1,614.87	(516,557.34)	(514,942.47)
101	EQUITY IN POOLED CASH	(68,535.38)	516,557.34	(1,614.87)	446,407.09
344	FUND BALANCE	68,535.38	0.00	0.00	68,535.38
Total Sub-Fund 76	6530200	0.00	518,172.21	(518,172.21)	0.00
Total Fund 76530		0.00	563,767.18	(563,767.18)	0.00
Fund 76644 SAN LC	DRENZO VALLEY WATER TRUST				
Sub-Fund 76644001	SAN LORENZO VALLEY WATER TRUST				
000	NOT APPLICABLE	0.00	3,700,069.86	(1,773,025.70)	1,927,044.16
101	EQUITY IN POOLED CASH	3,152,873.39	1,772,955.84	(3,700,000.00)	1,225,829.23
201	VOUCHERS PAYABLE (VENDOR)	0.00	3,700,000.00	(3,700,000.00)	0.00
344	FUND BALANCE	(3,152,873.39)	0.00	0.00	(3,152,873.39)
Total Sub-Fund 76	6644001	0.00	9,173,025.70	(9,173,025.70)	0.00
Sub-Fund 76644100) SAN LORENZO VLY WTR-OLYMPIA MU				
000	NOT APPLICABLE	0.00	244.27	(24,807.70)	(24,563.43)
101	EQUITY IN POOLED CASH	82,409.43	24,807.70	(244.27)	106,972.86
344	FUND BALANCE	(82,409.43)	0.00	0.00	(82,409.43)
Total Sub-Fund 76	6644100	0.00	25,051.97	(25,051.97)	0.00
Sub-Fund 76644300) SLV WATER 2019 COP-SUBFD				
000	NOT APPLICABLE	0.00	1,741,993.32	(62,062.67)	1,679,930.65
101	EQUITY IN POOLED CASH	14,561,840.54	62,062.67	(1,741,993.32)	12,881,909.89
344	FUND BALANCE	(14,561,840.54)	0.00	0.00	(14,561,840.54)
Total Sub-Fund 76	6644300	0.00	1,804,055.99	(1,804,055.99)	0.00
Total Fund 76644		0.00	11,002,133.66	(11,002,133.66)	0.00

Run: 2/3/2021 12:53 PM Includes transactions posted through: 2/2/2021

California State Treasurer Fiona Ma, CPA

Local Agency Investment Fund P.O. Box 942809 Sacramento, CA 94209-0001 (916) 653-3001

January 12, 2021

LAIF Home
PMIA Average Monthly Yields

SAN LORENZO VALLEY WATER DISTRICT

DISTRICT MANAGER 13060 HIGHWAY 9 BOULDER CREEK, CA 95006

Tran Type Definitions

//

December 2020 Statement

Account Summary

Total Deposit: 0.00 Beginning Balance: 83,661.77

Total Withdrawal: 0.00 Ending Balance: 83,661.77